

Middleton Electric Light Commission
Meeting Minutes
November 14, 2018

The following individuals were in attendance:

Frank Twiss, Chairman
Chuck Clinch
Tim Houten
Jim Carbone
Michael Cloutier, Manager

Chairman Twiss called the meeting to order at 5:05PM.

Approval of Agenda:

Motion:

Tim Houten motioned to approve agenda revised to show October minutes were not available. Chuck Clinch seconded motion. Motion carried 4-0.

Financials:

No surprises in the power supply. The YTD cost per KWH continues to come down. Solar field is producing but going down. September solar produced 576K KWHs. We paid \$0.097 KWH due to the more expensive spot market. In the ISO Interchange we used less energy but paid \$0.339 per KWH up from \$0.238 per KWH in August. Capacity charges are the same between August and September. Transmission actually went down in September, but the spot market was higher. Mr. Cloutier is looking for power for 2019. ENE has some renewable energy projects, but power will cost more than in the past. Our cash position is very good. We are just short of \$3 mil in operating cash. We had a positive interest income. Overall, we are making money with our YTD net income of \$587,713.76 and September profit of \$322,204.21.

Electric Vehicle and Appliance Rebate Programs:

Forms are being finalized now and will be ready for January 1, 2019. We are going to have a soft launch for the electric vehicle on the website November 26, 2018. It will be accessed through a link on our web page. We are securing the domain name of Middletondriveselectric.org and Middletondriveselectric.com. We are also going to have Facebook, Twitter and Instagram accounts that ENE will set up for us. We are also finalizing printed marketing materials such as banners, letters to residents and pamphlets. In September 2019 we are going to have a drive and ride event run by ENE in Town. Bernie is assisting Mr. Cloutier with the details for the programs.

Battery Storage:

The letter of intent was signed and sent today. They are going to contact the NEC Battery Company to place the order. We are scheduled to be online June 1, 2019. Battery prices are

coming down due to technological advances, so we may save between \$4K and \$6K per year. No additional land was needed so we are staying within the pilot footprint. MELD is doing some of the installation, but we will be paid.

Manager's Report:

Chuckie Clinch was in an off-job accident. He will be out of work for a while.

A company called Mr. Cloutier looking to install a Combined Heat and Power Unit at Ferncroft Towers. It will be a 75 KW generator and heating unit. It will sync into our system when they run it and it will produce 75 KWs. It will produce heat for the building and reduce their electric load. They want to run it all the time and we are predicted to lose 624K KWHs or about \$70K in sales from this customer. At this time, we do not have any policy for this. Mr. Cloutier contacted ENE and they are going to come up with a proposal for a standby rate or a backup rate. As we have infrastructure there for them to use as backup, we need to set up a policy for these types of requests.

The industrial park at 177 North Main Street is energized. Mr. McKinley, owner, is building to suit and it is believed the tenants will own the buildings but not the land. We got plans, prior to Mr. Cloutier's employment, with a general concept of how it would be designed. There was very little communication back and forth and one tenant, Salem Sheet Metal, thought they needed a much bigger service and transformer than what was in their contract with Mr. McKinley. They wanted a 2 ½ megawatt transformer. When we looked at it we thought it was much too big so we asked PLM to check it out. PLM came back and agreed with our calculation of 1 ½ megawatt size. They also recommended that switches be added. The switches were expensive so that charge was not expected by Mr. McKinley. Everyone appears to be happy with the results and tenants are set to close in a week.

Mr. Houten said the Town Assessor requested an overlay of the GIS maps to show where the overhead wires are located for use of other Town departments. It was decided that this was probably not a good idea as it could be dangerous if something was misinterpreted.

We will pass papers for the Gregory Street property. We will pay \$45K. Check is due December 6, 2018 after documents are drawn up.

Mr. Cloutier will be speaking at the Senior Center November 20, 2018.

Next meeting: December 19, 2018

Mr. Clinch made a motion to adjourn at 6:00PM. Mr. Houten seconded the motion. Motion carried 4-0.

Respectfully submitted,

James Carbone
Clerk